

Message Text

UNCLASSIFIED

PAGE 01 STATE 023575

12

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R 010145Z PEB 75

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

UNCLAS STATE 023575

E.O. 11652: N/A

TA,S: BBAK, RO

SUBJECT: FOLLOW-UP ON A.P. ENGINEERING

1. A.P. ENGINEERING, INC., WESTMINSTER, CALIFORNIA, IS INTERESTED IN MARKETING ITS GOODS AND SERVICES IN FOLLOWING AREAS IN ROMANIA: A) ENGINEERING, DESIGNING AND DRAFTING OF STRUCTURAL STEEL, AND PIPE SUPPORTS; B) COMPUTER ANALYSIS OF THERMAL, DEAD WEIGHT AND SEISMIC LOADS FOR PIPE SYSTEMS; C) COMPUTER ANALYSIS OF STATIC AND DYNAMIC LOADS FOR BUILDINGS, AND D) FABRICATION OF PIPE SUPPORTS, STRUCTURAL STEEL AND PIPING. MAJOR APPLICATIONS OF ITS GOODS AND SERVICES HAVE BEEN IN POWER PLANTS AND WASTE TREATMENT PLANTS.

2. A.P. ENGINEERING IN NOVEMBER WROTE TO ROMENERGO, ARCOM, UZINEXPORTIMPORT, PETROM AND ROMCHIM REGARDING ITS PRODUCT LINE. SO FAR ONLY RESPONSE RECEIVED WAS FROM ROMCHIM WHICH HAS NO NEED AT PRESENT TIME FOR A.P. ENGINEERING'S SERVICES.

3. ACTION REQUESTED - COMMERCIAL OFFICER TO CONTACT OTHER FTO'S TO OBTAIN LEVEL OF INTEREST IN A.P. ENGINEERING'S
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PRODUCTS AND SERVICES. KISSINGER

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

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Channel Indicators: n/a
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Previous Classification: n/a
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